CHAPTER 13 CHECKLIST

Hiring and Vendors

- [ ] List every vendor and what they own
- [ ] Verify licenses, insurance and BAAs
- [ ] Call two references per key vendor
- [ ] Ask each key vendor to demonstrate a failure
- [ ] Confirm exit and data terms in writing
- [ ] Retain a healthcare attorney, accountant, compliance consultant and insurance broker
- [ ] Name one owner for the chain, with vendor contacts and escalation paths written down

From *Launching a Telemedicine Business* by David Goodrich. launchingtelehealth.com. General education, not legal, medical, tax, or financial advice.